

TM Forum Digital Maturity Model (DMM) Practitioner Course

The importance of having the right transformation team and approach to driving your digital transformation.

This interactive training course provides TM Forum's perspective on how to more effectively approach digital transformation by leveraging the TM Forum Digital Maturity Model (DMM) and The GC Index ® framework. The objective is to prepare transformation facilitators who are involved in the implementation of digital transformation programs.

TM Forum's DMM assessment tool helps answer the most frequently posed questions on the common challenges of improving and transforming organizations digitally for optimal business success. It also provides guidance to find pragmatic solutions to those challenges where answers and direction aren't clear.

This training course introduces a range of tools and approaches for helping practitioners drive transformation from the perspective of customer centricity and business results. It shows how to gain a clearer understanding of your organization's current digital capabilities (e.g. its "As Is" state), the importance of those capabilities to your organization and how to define a roadmap of realistic targets for attaining the desired "To Be" digital transformation state.

Our expert trainer will present practical advice on how to plan and execute programs that will help drive your transformation, with a focus on achieving improved customer satisfaction, increased revenues and reduced costs.

Format: Online | onsite Level: Practitioner Duration: 1 day

Pre-requisites: Digital Maturity & Transformation Fundamentals is recommended, but not required

Who should attend?

This practitioner level course is suitable for:

- An organization's digital transformation team and department heads accountable for delivering the necessary change
- People who understand the customers of the organization and their needs including customer facing staff, product managers, marketing, sales, CSR, billing, retail, IT, web designers, procurement and commercial contracts people.
- Managers and other senior personnel who want to measure their digital maturity and implement a digital transformation program across their organization to achieve improved customer satisfaction and profitability.
- Consultancy or SI teams working on a client's transformation project.

What will you learn?

Exclusive to TM Forum training, you will learn about ways to measure digital maturity and transformation team preferences using our industry-developed and partner network best practices:

- TM Forum Digital Maturity Model
- The GC Index ® Game-Changing Team Methodology

And how to:

- Navigate the TM Forum DMM and understand its structure and content
- Get hands-on with the DMM
- Structure your digital maturity & transformation project within your organization
- Identify owners and participants for the survey effort
- Implement the process for undertaking a TM Forum DMM Assessment within your own or client organization
- Apply the TM Forum's DMM in your own or client organizations to baseline their current digital capabilities in each of the 5 key dimensions



What will you learn?

- Determine the importance of these capabilities in underpinning the business success of the organization
- Understand the results, analyse and implement the survey output data
- Engage with your stakeholders and position your digital transformation program
- Set an agreed "To Be" future state target for each of the digital capabilities
- Move from a siloed transformation approach to one which is more holistic
- Ensure you are setting up for transformation and business success through understanding how individually and collectively you can make a gamechanging impact to your digital journey
- Explore The GC Index ® individual and team findings and derive a tailored impact plan for improvement
- Create and maintain the digital transformation momentum
- And finally, how to measure the success of your digital transformation program effort

Course syllabus:

MODULE 1

What is Digital Transformation and Why it Matters?

MODULE 2

Introduction to the TM Forum Digital Maturity Model (DMM)

MODULE 3

Introduction to The GC Index ®

MODULE 4

Recommended DMM Process (e.g. Preparing to Take the Survey)

MODULE 5

Taking the Survey (hands-on with the model)

MODULE 6

Analyzing Your Survey Results

MODULE 7

Prioritizing & Implementing Your Survey Results

MODULE 8

Fundamentals of a Game Changing Team

MODULE 9

Understanding Where You Fit in the Transformation Effort

MODULE 10

Putting It All Together

MODULE 11

Running Your Digital Transformation Program & Maintaining the Momentum

MODULE 12

Wrap Up & Q&A

The course is augmented by instructor-led class discussion

Suggested courses to take next:

Consultants/SIs can consider becoming a TM Forum DMM Partner to help your client base on their digital transformation journey.